Company Overview

A technology-enabled global leader in air cargo ULD logistics solutions
What are your current issues?

We listen and build a relationship with you.

Provide you with a Custom ULD Solution

Recent customer surveys said our strengths are speed of responsiveness, large global network, and huge ULD inventory.
We take pride in our customer relationships, speed of service, and high level of customer satisfaction.

We provide custom solutions for our customers that especially help them succeed and grow efficiently.

We have a steadily expanding global network that provides a way for customers to physically utilize us quickly and easily.

We offer Bluetooth tracking technology, an industry first. We are enhancing our whole network with “ULD Control”, the “FindMyULD” app, and other technology advances.

We have a high-performance culture in our worldwide teams of experienced professionals.

WHAT’S UNIQUE ABOUT ACL AIRSHOP?
1983—Airline Container Leasing & Repair | New York, USA
1997—DOT - Manufacturer of cargo nets & straps | South Carolina, USA
1998—Animal Flight Service - supplier of horse transport to airlines
2001—PalNet – investment in manufacturer of pallets & containers | Germany
2002—Airshop merger - Leasing of ULDs | Amsterdam, NL
2004—AirRepair becomes part of Airshop | Amsterdam, NL
2006—All entities merged to become ACL Airshop
2016—Recapitalization by Ranger Aerospace, plus 4 institutional partners
2017— Technology innovations investments are expanded
2019—Global network has doubled, and new factory built in US ops
2020—Nimble response to Cargo Customers during pandemic
2021—ACL Airshop and Alinda Partner for Growth
We are buying thousands of ULDs every year.

We are able to deploy or replace thousands in your region.

ULD Control and tracking programs, plus “FindMyULD” app

Expansion of repair stations at strategic hubs

Bluetooth tracking technology - first in the Industry!

Our network power helps each airline’s network requirements
We offer large numbers of lightweight replacements.

We believe our investments in lightweight ULDs plus Bluetooth and ULD Control can save you money on fuel.

We will invest continuously in more ULDs on your behalf as we expand our own network. Steadily scaling-up for you.

WE CAN SAVE YOU MONEY
ACL Airshop’s expanding global network is a critical component of the Company’s value proposition and commitment to customer service 24/7/365 anywhere in the world – the Company’s operating footprint has more than doubled in 48 months.

Strategic investment in systems, people, hub stations, ULDs, and facilities has created an infrastructure to support substantial future growth.

Hubs are strategically located at Top 100 cargo airports to align with major global cargo routes – customer pull often draws ACL Airshop to new locations to ensure consistency and timeliness of service.
The larger the Network, the More Valuable ACL Airshop is to Customers

The ACL Airshop Global Network

- Bogota
- Amsterdam
- Narita
- Los Angeles
- Greenvill
- Chicago
- Miami
- New York
- Liège

Denotes ACL Airshop Repair Stations

- 53 Hub Locations
- 9 Repair Stations
- 200 Employees
- 6 Continents
- 30+ Countries

CUSTOM ULD SOLUTIONS™
ULD Leasing

Our ULD leasing program provides the flexibility to obtain ULD equipment where you need it and when you need it, offering advantages in capital expenditure and tax deductibility. Flexible term lengths are available.

ULD Sales

We offer an extensive variety of Unit Load Devices (ULD) for airlines, providing new and used containers in addition to selling all brands available in the marketplace. We can stock equipment at airports around the globe.

ULD Repair

Our ULD repair facility holds current certifications from both FAA & EASA Part 145 for the repair of all types of containers, pallets and nets. Our qualified, highly skilled workforce has years of experience with ULD repair.

ULD Control

ACL Airshop has valuable experience in ULD control, ownership, manufacture, repair and maintenance services. We can reduce your overall ULD costs and help enhance your company’s operational efficiency.
ULD LEASING

**SHORT TERM LEASING**

- As short as 1 week
- Fraction of the cost versus repositioning ULDs
- Easy access to repairs

**MID/LONG TERM LEASING**

- Long term pallet lease is 3 years with maintenance included
- Free maintenance included with low daily lease rate
- Replacement ULD fleet offered
We stock most types of pallets & containers:

- PMC/PAJ/PLA Pallets
- 16/20ft pallets
- AKE (LD3)& DPE (LD2) containers
- Main Deck containers
- All sizes of cargo nets & straps
Our repair stations around the world hold current FAA (FAR145) certifications plus EASA where required.

Our certified repair stations provide the best possible solution for airlines clients because we are an independent company authorized by all major OEM’s and suppliers.
- View the airport ULD stock nearby based on your location
- View the details of airport stock per ULD type
- See all the airport stats in the palm of your hand
- Request extra ULD for any airport worldwide 24/7
- Report the damage of a ULD anywhere and anytime
- Transfer a ULD to an agent, repair station or airport handler
- Quickly and easily scan the barcode and see all ULD info
Technology-Enabled ULDs are a ‘Must-Have’ for Air Cargo

75% of ULD customers surveyed report that technology solutions are important or very important among complementary products and solutions. ACL Airshop’s technology-enabled ULD solutions facilitate their customers’ ability to efficiently manage global air cargo logistics.

Bluetooth tags are affixed to ULDs to track their precise location in real-time.

Case Study: Evolving Technology to Meet Customer Needs

- Atlas Air relationship began in 2003 with short-term ULD leasing and ULD Control™
- ACL Airshop worked closely with Atlas to evolve ULD Control™ software to develop new features and functionality including balance reporting functionality, new repair module, leasing module integration, and a unique Atlas module
- Atlas uses ULD Control™ to manage its entire fleet in real-time, improving utilization and reducing costs

First to Market

Freighter aircraft for domestic, regional, and international flights
Customer Since: 2003

- Integrated electronics from DFW to South Korea
- Medicinal equipment from ORD to China
- Cell phones, tablets & laptops from China to ORD
- Fresh salmon from New Zealand to LAX
- Vegetables from Peru to MEA
- Fruits from South Korea to Canada
- Books from JFK to the UK
- Aircraft parts from JFK to France & from JFK to Brazil
- Diamonds from Israel to JFK
- Yams from Africa to JFK
- Vaccines from JFK to Italy
- Flow from SFO to Canada

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ACL Airshop’s technology-enabled ULD solutions facilitate their customers’ ability to efficiently manage global air cargo logistics.
ULD CONTROL, TRACKING + FindMyULD

- Our technology innovations yield better ULD fleet efficiency to our customers.
- Web based software solution that controls ULD equipment anywhere, 24/7/365
- Helps reduce costs, while also enhancing safety and operational efficiency
- “FindMyULD” App puts all of our services in the palm of your hand.
✓ Used for cargo control and tagging of carrier shipments, air cargo management, asset tracking and reporting solutions

✓ Big data and predictive analytics in The Cloud

✓ Real-time track and trace

✓ Rolling out with multiple airlines
Proprietary Technology Delivers Compelling Value to Customers

Commitment to ULD Technology Enablement

- ACL Airshop was the first mover in technology enablement within the ULD market and its globally connected network today provides a substantial competitive advantage.
- Significant application know-how, leveraging both an experienced in-house tech team and third-party providers to deliver the optimal solution.
- The Company’s in-house technology team created ULD Control™ over a decade ago and continues to optimize and adapt its technology platform to better serve its customers.
- Building on first mover advantage, continued investment in technology will further differentiate ACL Airshop’s offering, facilitating better asset management for customers by delivering proprietary data and heightened visibility into the movement and utilization of their ULD fleets.

- ACL Airshop’s technology solutions strengthen its value proposition to customers and create an additional barrier to entry for potential competitors.

Multiple Technology Solutions

- ULD Control™
- Bluetooth ULD Tracking
- Proprietary Repair Software
- FindMyULD™

Web and Mobile App Features Drive Value for Customers

- Easy-to-Use Mobile ULD Fleet Management 24/7 for Evolving Business Needs
- Real-time ULD Location Tracking for End-to-End Accountability
- Proprietary Repair Technology Integrated in Mobile App for Rapid Response
- Comprehensive Management Reporting to Reduce Cost from Inefficient Cargo Transfers and Transportation
We manufacture all types of air cargo nets and cargo straps for the airline and trucking industry in our production facilities.

All cargo straps and nets we manufacture meet FAA/EASA/CAAC standards.

Built a new factory in USA for better capacity. And our total supply chain is worldwide.
ACL Airshop utilizes specialized equipment to manufacture FAA / EASA / CAAC-certified air cargo nets and cargo straps.

Greenville facility houses net repair machinery, dye ranges and finishing, looms, inventory management, warpers, and a sewing center - winner of “Top Workplaces” award in 2019.

ACL Airshop’s cargo & strap sales include recurring revenue from five main cargo carriers and trucking companies as well as ad-hoc orders from additional cargo and trucking carriers.

The Company has strategic manufacturing partners in Germany, China, and Taiwan.
Comprehensive Suite of Air Cargo Solutions

1. **ULD Leasing**
   - With 53 locations on six continents, ACL Airshop leases ULDs to a global customer base
   - Flexible lease terms for as short as one week to 3+ years
   - Inventory of 50+ types of ULDs for specific aircraft hull configurations and cargo contents
   - Most ULDs are FAA or EASA certified

2. **Cargo Nets & Straps Manufacturing**
   - ACL Airshop manufactures a full complement of equipment solutions including nets, straps, fittings & corner ropes
     - Most equipment is FAA / EASA / CAAC certified
     - Highly recurring revenue stream as nets are frequently replaced due to wear and tear
     - Proprietary design and manufacturing process is a strong competitive advantage

3. **ULD Sales**
   - ACL Airshop sells new and used ULDs to customers to augment their own ULD fleets
   - Lease terms include the obligation that a customer purchase a misplaced or damaged ULD
   - A portion of orders come from ULD manufacturer referrals
   - New ULDs are sourced from multiple vendor partners

4. **ULD & Cargo Net Repairs**
   - ACL Airshop operates a network of nine repair stations globally
   - All repair stations are FAA (FAR145) certified
   - Services include:
     - ULD repair & assembly
     - Pallet straightening
     - Pallet alignment
     - Container repair
     - Welding
     - Net repair
     - Engraving
     - Painting
To get an immediate Quote, contact: Sales@ACLairshop.com