



ACL AIRSHOP OVERVIEW PRESENTATION

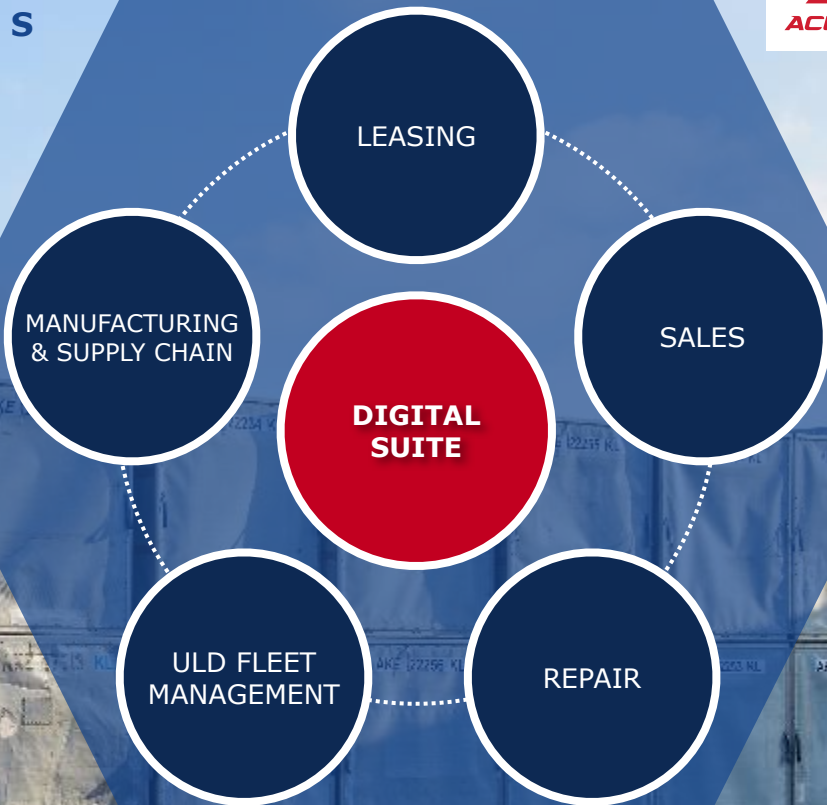
ACL Airshop is a key strategic partner for Customized ULD air cargo Solutions around the world.



www.ACLairshop.com

CUSTOMIZED AIRCARGO SOLUTIONS

Whatever you need,
we've got you covered





INTRODUCING ACL AIRSHOP

We do things differently



HIGH-
PERFORMANCE
CULTURE



SPEED OF
RESPONSIVENESS



TRULY
CUSTOMIZED
SOLUTIONS



FOCUSED
ON THE
CUSTOMER





London LHR
 Netherlands AMS
 Belgium LGG, BRU
 Paris CDG
 Spain MAD, BCN
 Italy MXP, VCE, FCO
 Switzerland ZRH
 Germany CGN, HHN, FRA, LEJ
 Denmark BLL
 Sweden MMA

Turkiye, IST – NEW
 hub established in
 April 2023

WORLDWIDE

Expanding our Global network

Scalable infrastructure

Full list of ACL Airshop's hub locations can be found by clicking the below URL:
https://www.aclairshop.com/global_footprint.php



58
HUB
LOCATIONS



9
ACL Branded
REPAIR
STATIONS



240+
EMPLOYEES



6
CONTINENTS



30+
COUNTRIES



INNOVATION

Investing heavily in growth *and* technology

Ask about this new tracking tag, and our linkage with the Airway Bill. Our Digital Suite is a terrific tool for customers and partners.

See our Digital Suite here:
https://www.aclairshop.com/ULD_digital_suite.php



INDUSTRY-FIRST TRACKING



CUSTOMER-FOCUSED INVESTMENTS



TECHNOLOGY ADVANCEMENT FOCUS



GOAL: TOP 100 CARGO AIRPORTS

CUSTOM SOLUTIONS

LEASING

- Gain operational efficiency
- Customer gains budgeting & CapEx advantages
- Largest lease-ready ULD fleet
- Short-term or mid/long-term leases
- *Customers prefer our commercial flexibility*



Dominant on *Short-Term* solutions, while selectively adding a growing array of *Long-Term* contracts

CUSTOM SOLUTIONS

SALES

- All brands of new & used ULDs
- Stocked globally
- PMC/PAJ/PLA pallets, 16 & 20 ft
- AKE (LD3) & DPE (LD2) containers
- Main Deck containers
- Cargo nets & straps
- Specialty products: Car racks, horse stalls, and other special ULDs



CUSTOM SOLUTIONS

ULD FLEET MANAGEMENT

- Experience in ULD control, ownership, manufacture, repair & maintenance
- Reduce ULD costs & improve efficiency
- On-the-ground experts
- Bluetooth ULD tracking
- FindMyULD app



CUSTOM SOLUTIONS

REPAIR

- FAA & EASA Part 145 certifications
- Years of container, pallet and net repair experience
- Authorized by all major OEMs and suppliers
- 8 global repair stations: AMS, GSP, JFK, LAX, MIA, ORD, LGG, NRT



Plus large network of repair partners

CUSTOM SOLUTIONS

MANUFACTURING & SUPPLY CHAIN

- Cargo control products for airline & trucking industries
- Meet FAA / EASA / CAAC standards
- New USA factory with increased capacity
- Major buyer across global ULD supply chain, benefitting customers with economies of scale



CUSTOM SOLUTIONS



DIGITAL SUITE

- **Technology drives the ULD Control System, FindMyULD, and Bluetooth tracking**
- **Includes tech support, backup, monitoring, security 24/7/365**
- **Saves customers time & money with increased efficiency, speed, & labor savings**





CUSTOMER SURVEYS

Key takeaways from customers

NETWORK

The large global network of ACL Airshop allows for one-way leasing and drop-off at destination, improves turnaround times, and supports the growing networks of the airlines themselves. ACL new hubs follow customer demand and city-pairings.

RESPONSIVENESS

ACL Airshop is easy and friendly to work with. Customers like the speed of our responsiveness by the organization. There is clearly a High Performance Culture in ACL that clients can feel. 24/7 requests will be answered in minutes or hours, not days or weeks.

INVENTORY

The large ULD inventory of lease-ready assets makes ACL Airshop unique. ACL invests every year in growing that substantial fleet, listening to customer needs and responding by enlarging the inventory—so the client need not spend that capital.

“New technologies such as FindMyULD coupled to ULD Control makes the customer more efficient. Now the Airway Bill can link to the Bluetooth tracking system, another industry first. That becomes a game-changer.”

— Jos Jacobsen
Global Leasing

CUSTOM ULD SOLUTIONS

What can we solve together?



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www.ACLairshop.com

ANY TIME / ANY PLACE